

Educate and Empower your workforce.



Abuja Office:

1st Floor, Bank of Industry. Central Business District, Abuja.

09-2912462-3

Lagos Office:

18b, Olu Holloway road, Alfred Rewane, Ikoyi, Lagos.

0701 274 8948

Email:

Hrc@siao-ng.com Nnene.nnoli@siao-ng.com Motunrayo.koyejo@siao-ng.com Mayowa.olusesi@siao-ng.com

www.siao-ng.com

TABLE OF CONTENT

01

SALES & MARKETING

06

INSURANCE

10

WAREHOUSING & LOGISTICS

02

BUSINESS COMMUNICATION

07

LEGAL

11

HEALTHCARE

14

Engineering

15

STOCK BROKERAGE 04

FINANCE & ACCOUNTING

08

Information Technology

12

OIL AND GAS

05

HUMAN RESOURCES

09

AUDIT

13

BANKING

16

CONTACT US



2024 Training Calendar **Sales and Marketing**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	STRATEGIC MARKETING MANAGEMENT	Mid-level and Senior Managers with strategic, Minimum 10 years of work experience in Marketing or Sales, Marketing or commercial responsibilities, Industry: Banking, Government, Telecommunication, Retail, FMCG, and NGO.	17th Jan	N252,000	Lagos
2	DIGITAL MARKETING	Fresh Graduates, Management Staff	24th Jan	N198,000	Ibadan
3	EMPLOYER BRANDING	C-level Executives, Marketing Professionals, HR Professionals	3rd Apr	N225,000	Abuja
4	CRITICAL TOOLS FOR EFFECTIVE SALES AND MARKETING:	Sales Executives Marketing and Business Development executives.	12th Jun	N207,000	Lagos
5	STRATEGIC KEY ACCOUNT MANAGEMENT	Key Account Managers, Sales Executives, Business Development managers, Customer Relationship Managers	20th Mar	N270,000	Lagos
6	DRIVING STRATEGIC INNOVATION AND BUSINESS DEVELOPMENT	Business Executives, Innovation Leaders, Risk Managers. Marketing and Sales Professionals, Project and product Managers, Market Analysts, Research and Development Teams, Business Development Specialists, Cross-functional teams.	16th Oct	N243,000	Port Harcourt
7	CUSTOMER EXPERIENCE MANAGEMENT	Heads of marketing, Brand Managers, CRM Managers, Sales Executive, CEO's	13th Nov	N225,000	Abuja
8	QUALITY ASSURANCE	QA Managers, Product Managers, Software/products Engineers	04th Dec	N162,000	Lagos
9	IMPROVING YOUR MARKETING MIX SUCCESSFULLY	Business Development Officers, Marketing Professionals, Customer Relationship Officers, Graduates and students.	09th Oct	N162,000	Ibadan



2024 Training Calendar **Business Communication**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	CORPORATE COMMUNICATION	Managers, Mid Level Management, Marketing Professionals Executives, Entry Level	10th Jan	N225,000	Lagos
2	MANAGING GOVERNMENT RELATIONS	Government Relations Managers, Head of NGOs and their Government facing officers, Communication Managers, Public Relations Advisers, Corporate Affairs Managers and Marketing Manager.	7th Feb	N198,000	Ibadan
3	SOCIAL ETIQUETTE	Executives, Public Personalities C-Suites Level, Management Level Executive, Job seekers.	5th June	N162,000	Abuja
4	BUSINESS RELATIONSHIP MANAGEMENT FUNDAMENTALS	Managers, Marketing Professionals, Corporate Affairs Managers.	1st Nov	N252,000	Lagos
5	PRODUCT MANAGEMENT	Managers, Product Team Leads, Product Management Team.	3rd July	N243,000	Lagos
6	DEVELOPING ANALYTICAL COMPETENCIES FOR MANAGING OPERATIONS	Operations Managers, Supply Chain Professionals, Quality Assurance and Quality Control Professionals Data Analysts and Scientists, Non-profit and NGO Professionals, Business Teams, Business Development Specialists, Cross-functional Owners, Engineering Professionals.	27th Mar	N252,000	Port Harcourt
7	WORKPLACE CONDUCT AND ETHICS	Entry level Officers, Mid-level Supervisors, HR Managers. Blue Collared Officers, Group Head Executives,	14th Aug	N162,000	Ibadan
8	CRISIS AND CONFLICT MANAGEMENT	Managers, HR Professionals, Supervisors	28th Aug	N180,000	Lagos
9	STRATEGIES FOR DEVELOPING EFFECTIVE PRESENTATION SKILLS	Fresh Graduate, Brand Managers, Supervisors, Team leads	4th Nov	N243,000	Lagos



2024 Training Calendar **Business Communication**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
10	INTERACTION SKILLS FOR IMPACT AND INFLUENCE	Mid-level and Senior Managers with strategic, Minimum 10 years of work experience in Marketing or Sales, Marketing or commercial responsibilities, Industry: Banking, Government, Telecommunication, Retail, FMCG, and NGO.	5th Nov	N270,000	Abuja
11	TURNING STRATEGY INTO ACTION	Fresh Graduates, Management Staff	11th Dec	N270,000	Lagos
12	STRESS MANAGEMENT IN THE WORKPLACE	C-level Executives, Marketing Professionals, HR Professionals	27th Nov	N180,000	Lagos
13	BUSINESS ETIQUETTES: MAINTAINING ETHICS AND PROFESSIONALISM	Sales Executives Marketing and Business Development executives.	3rd Oct	N207,000	Abuja
14	PROJECT MANAGEMENT AND IMPLEMENTATION	Key Account Managers, Sales Executives, Business Development managers, Customer Relationship Managers	22nd May	N243,000	Ibadan
15	COMMUNICATION AND INTERPERSONAL SKILLS FOR TECHNICAL PROFESSIONALS	Business Executives, Innovation Leaders, Risk Managers. Marketing and Sales Professionals, Project and product Managers, Market Analysts, Research and Development Teams, Business Development Specialists, Cross-functional teams.	2nd Dec	N243,000	Port Harcourt
16	INTER-CULTURAL COMMUNICATION COURSE	Product Managers, Marketing Professionals, and Management.	16th Dec	N243,000	Ibadan
17	MASTERING PUBLIC PRIVATE PARTNERSHIP PROCESSES	Fresh Graduates, Marketing Professionals, Brand Managers	10th April	N270,000	Lagos
18	BECOME AN EFFECTIVE NON-EXECUTIVE DIRECTOR [NED]:	Business Executives, Innovation Leaders, Risk Managers. C-level Executives, and Marketing Professionals.	19th June	N225,000	Abuja



2024 Training Calendar **Finance and Accounting**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	TRANSACTION TAXES	Manufacturers and supplies, Corporate bodies, Employer, Employee.	28th Feb	N225,000	Abuja
2	PAYROLL MANAGEMENT	Employer/employee, Corporate bodies/SMEs/NGOs, Human Resource Enthusiasts/Students, Human Resource Executives.	17th April	N180,000	Lagos
3	FINANCE ACT	Managers, Mid-Level, Supervisors, Collectors, Officers	24th April	N198,000	Lagos
4	RISK MANAGEMENT: STRATEGIES FOR CORPORATE ORGANIZATIONS	Senior Management, Support functions e.g. legal, IT, HR, Employees of organizations, Internal Auditors.	1st May	N198,000	Lagos
5	ALL RISK PROPERTY	Insurance brokerage professional, Underwriting and claims department, Insurance & non-insurance staff.	8th May	N270,000	Lagos
6	UNDERSTANDING IFRS 9 & 16	CEOs, CFOs and Finance Managers, Accountants, Auditors Finance and Accounting Enthusiasts and Students, Finance and Accounting Book-keepers, HODs.	15th May	N225,000	Ibadan
7	INTERNAL AUDIT QUALITY ASSESSMENT	Internal auditors, Audit managers and directors, Compliance officers, Risk management professionals, Quality assurance professionals, Those responsible for assessing and improving internal audit quality within organizations.	10th July	N225,000	Port Harcourt
8	MANAGING RISKS IN FINANCIAL INSTITUTIONS	Risk Managers, Compliance Officers, Finance and Accounting professionals, Financial Analysts, Investment Managers, Bank Executives, Credit Analysts, Internal Auditors, Regulators and Supervisors, Consultants in Financial Services.	20th Nov	N207,000	Ibadan
9	PREPARING FINANCIAL STATEMENTS AND THE ANNUAL REPORT	Risk Managers, Compliance Officers, Finance and Accounting professionals, Financial Analysts, Investment Managers, Bank	16th June	N243,000	Lagos



2024 Training Calendar **Human Resources**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	INTERNAL HRM PROCESSES	HR Officers, HR Managers, Mid-Level Supervisors, and Group Head Executives.	14th Feb	N225,000	Abuja
2	MANAGING STRESS AND PRESSURE AT WORK	Health and Safety Officers, Entrepreneurs and Business HR Professionals, Managers and Supervisors, Workplace	10th Nov	N250,000	Lagos
3	HR SKILLS FOR NON-HR PROFESSIONALS	Managers, Mid-Level, Supervisors, Collectors, Officers	1st Nov	N255,000	Ibadan
4	EMERGING TRENDS IN HUMAN RESOURCES MANAGEMENT	Corporate bodies/SMEs/NGOs, Employers/Employee, Human Resource Executives, Human Resources Enthusiasts.	11th Sept	N225,000	Lagos
5	FOUNDATIONAL SKILLS FOR NEW HR OFFICERS	Entry Level, Career Changers, HR Supervisors and Managers.	08th Nov	N230,000	Abuja
6	MANAGING REMOTE TEAMS EFFECTIVELY	Head of Departments,Line Manager, Supervisors, Team leads	18th Sept	N207,000	Ibadan
7	ADVANCED SELECTION, INTERVIEWING AND RECRUITMENT SKILLS.	Human Resources Professionals, Recruitment Managers, Talent Acquisition Specialists, HR Consultants, Interview and Hiring Managers, Graduate and Entry Level, and NGO.	15th Nov	N270,000	Port Harcourt
8	HEALTH AND SAFETY IN THE WORKPLACE	Health and Safety Officers, SMEs, Training and Development, Managers, Employee Relations Specialists, HR Managers and Directors.	28th Oct	N230,000	Ibadan
9	PERFORMANCE MANAGEMENT	Senior and Mid Management Employees, All Line Managers Performance Managers and Supervisors, and Training Officers.	04th Sept	N252,000	Lagos
10	COMPETENCY-BASED SALARY STRUCTURE, DESIGN AND DEVELOPMENT	HR Managers and Directors, Compensation and Benefits Specialists, Recruitment and Talent Acquisition Professionals.	18th Nov	N243,000	Ibadan



2024 Training Calendar **Insurance**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	OIL AND GAS INSURANCE	Insurance brokerage professional , Insurance & non-insurance staff, Underwriting and claims department.	21st Feb	N207,000	Abuja
2	COMMERCIAL PROPERTY INSURANCE	Corporate Entities, Property Managers and Real Estate Developers, Manufacturers and Industrial Businesses	25th Nov	N162,000	Abuja
3	FIDELITY GUARANTEE ADMINISTRATION	Insurance Professionals, Risk and Compliance Officers	29th Oct	N198,000	Lagos
4	PROFESSIONAL INSURANCE COURSE FOR SENIOR MANAGERS	Insurance Executives and Senior Managers, Compliance and Regulatory Affairs Managers, Underwriting Managers.	18th Oct	N207,000	Ibadan
5	ADVANCED INSURANCE MASTERCLASS	Insurance Professionals, Executives and Decision-makers,	3rd June	N207,000	Lagos
6	MOTOR FLEET INSURANCE ADMINISTRATION	Insurance Professionals, Fleet Managers, Risk Managers	14th May	N207,000	Ibadan
7	CLAIMS MANAGEMENT IN HEALTH INSURANCEAND MANAGED CARE	Health Insurance Professionals, Healthcare Providers, Insurance Regulatory Authorities, Insurance Brokers and Agents, Risk Management Professionals, and HR Managers.	20th Sept	N207,000	Port Harcourt
8	CORPORATE INSURANCE VALUATION TECHNIQUES AND PROCEDURES	Insurance Professionals, Corporate Risk Managers, Insurance Brokers and Agents, Financial Analysts and Accountants, Insurance Regulators and Auditors, Recent Graduates.	29th April	N207,000	Ibadan
9	EMPLOYER LIABILITY	Insurance Brokerage Professional, Underwriting and Claims Department, Insurance and Non-insurance Staff.	29th Aug	N243,000	Lagos
10	PROFESSIONAL INDEMNITY INSURANCE MANAGEMENT	Insurance Professionals, Risk Management Professionals, Insurance Agents and Brokers, Healthcare Professionals.	9th Dec	N207,000	Abuja

Email: Hrc@siao-ng.com Mayowa.olusesi@siao-ng.com **Locations:**18b, Olu Holloway road, Ikoyi, Lagos.
1st Floor, Bank of industry, Abuja.

Mobile No: 0803 542 9077, 0814 485 3570.

www.siao-ng.com





2024 Training Calendar **Legal**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	INTERNATIONAL ARBITRATION TRAINING	Corporate Counsel and In House Legal Team, Arbitrators and Mediators, and Legal Professionals.	2nd April	N207,000	Abuja
2	SERVICE LEVEL AGREEMENTS WORKSHOP	Graduates, Legal Professionals, Legal Compliance Officers, Public sector Legal Professionals and NGOs.	9th May	N162,000	Abuja
3	COMMERCIAL CONTRACTS DRAFTING	Corporate Legal Counsel, Graduates, and Legal Professionals	16th Sept	N198,000	Lagos
4	UNDERSTANDING CONTRACT AND CONTRACT MANAGEMENT	Business owners and private persons, Legal Officers/In House Counsels, and Independent Contractors/ Suppliers	17th July	N270,000	Lagos
5	CORPORATE GOVERNANCE TODAY	Corporate Secretaries, Legal Professionals, In-House Counsel and Graduates.	23rd Oct	N198,000	Lagos
6	FINANCE AND ACCOUNTING FOR LAWYERS	Corporate Lawyers and In-House Counsel, and Legal Officers.	31st May	N225,000	Ibadan
7	CORPORATE LEGAL ADVISERS AND COMPANY SECRETARIES COURSE	Company Secretaries, Compliance Professionals, Corporate Legal Advisers, Business Owners and Executives, Graduates, and Government Officials and Regulators.	8th Oct	N225,000	Port Harcourt
8	THE LAW GOVERNING CONTRACTS AND COMMERCIAL DISPUTES	Graduates, Law Students, Academic Researcher, Scholars, Legal Consultants, Arbitrators and Mediators, Governement and Regulatory Professionals, and Corporate Lawyers.	25th April	N207,000	Port Harcourt
9	CORPORATE GOVERNANCE PRINCIPLES AND BEST PRACTICES:	Legal Practitioners, Government Officials, Law Students, Academia, Legal Consultants, and Public Servants	13th Mar	N198,000	lbadan
10	SUSTAINABILITY WORKSHOP FOR NGOS AND CORPORATE ORGANIZATION:	Legal Practitioners, NGOs, Corporate Legal Team, Graduates and Law Students, Legal Compliance Officers.	06th Nov	N243,000	Lagos



2024 Training Calendar **Information Technology**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	DATA VISUALIZATION	Mid Management Level Employees, Data Analysis Enthusiast, Sales and Marketing Professionals, Entry Level Professionals.	6th Mar	N180,000	Lagos
2	IT FUNDAMENTALS	Graduates, Career Changers, Small Business Owners, IT Enthusiasts, Government and NGO Employees,	7th Nov	N162,000	Abuja
3	DOCUMENT MANAGEMENT SYSTEMS	IT Trainers, Startups and Small Businesses.	30th Sept	N198,000	Lagos
4	ADVANCED STRATEGIC INFORMATION TECHNOLOGY MANAGEMENT	Mid-Career IT Executives, Tech Entrepreneurs, IT Graduates, Consultants and IT Service Providers, and IT Instructors.	19th April	N270,000	Lagos
5	MACHINE LEARNING	Project Managers, Executive Managers, Digital Marketers	2nd Oct	N270,000	Lagos
6	APPLICATION DEVELOPMENT WITH PYTHON	Programmers and Developers, Graduates, Career Changers.	12th Aug	N252,000	Ibadan
7	DATABASE DESIGN, TOOLS AND TECHNIQUES WITH MICROSOFT ACCESS	Graduates, Database Administrators, Software Developers, System Analysts, IT Instructors and Trainers, and IT Officers.	30th May	N162,000	Ibadan
8	DATA PROTECTION AND COMPLIANCE MASTERCLASS	Compliance Officers, Information Security Professionals, and IT Security Professionals.	09th Oct	N270,000	Port Harcourt
9	COMPUTER AND NETWORK ADMINISTRATION	IT Professionals, Graduates, IT Support Staff, IT Manager, Career Changers, Entrepreneurs and Small Business Owners.	17th Sept	N243,000	Ibadan
10	MANAGING ENTERPRISE STORAGE NETWORKS	IT Professionals, Data Center Managers, Network Engineers, IT Consultants, and IT Students and Graduates.	2nd Aug	N198,000	Lagos



2024 Training Calendar **Audit**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	DEVELOPING EFFECTIVE CONTINUOUS AUDIT	Internal Auditors, External Auditors, Audit Managers and Supervisors, Finance and Accounting Professionals.	1st Mar	N252,000	Abuja
2	AUDITING THE MANUFACTURING PROCESS	Quality Assurance Professionals, Consultants and Advisors, Business Owners and Entrepreneurs, Compliance Officers.	1st Jul	N198,000	Abuja
3	ESSENTIALS OF INTERNAL AUDIT	Aspiring internal Auditors, and Compliance Officers.	21st Oct	N225,000	Lagos
4	MASTERING INTERNAL CONTROLS AND FRAUD PREVENTION	Audit Professionals, Accounting and finance students, Risk Management Professionals, and Legal Professionals.	2nd Sept	N207,000	Lagos
5	CONCEPT OF IT AUDITING	Auditors and Compliance Professionals and Business analysts	. 3rd Dec	N230,000	Lagos
6	MODERN INTERNAL AUDITING	Audit Managers, Compliance Professionals, CPAs and Auditor	s 19th Mar	N207,000	Ibadan
7	MANAGING THE AUDIT DEPARTMENT OF YOUR ORGANIZATION	Government and NGOs, Business Owners and Executives, Risk Management Professionals, and Internal Auditors	5th Dec	N162,000	Lagos
8	MODERNIZING AND UPGRADING THE INTERNAL AUDIT FUNCTION	Government Auditors, Consultants and Advisors, Student and Aspiring Auditors, Audit Managers and Supervisors.	7th Oct	N180,000	Port Harcourt
9	IMPLEMENTING A FRAUD AWARENESS PROGRAM	Financial Professionals, Auditors and Internal Control Professionals, HR and Compliance Officers.	12th Mar	N207,000	Ibadan
10	FINANCIAL FRAUD INVESTIGATORS COURSE	Financial Fraud Investigators, Risk Management Professionals Audit and Assurance Professionals, and Financial Analysts.	' 25th Jul	N198,000	Lagos
11	UNDERSTANDING IPSAS:	Students and graduates, Consultants and Advisers.	26th June	N207,000	Abuja





2024 Training Calendar **Warehousing and logistics**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	LOGISTICS AND SUPPLY CHAIN	Logistics Managers, Supply Chain Professionals, Warehouse Managers, Inventory Controllers, Transportation Managers.	21st Aug	N252,000	Abuja
2	TRANSPORTATION MANAGEMENT SYSTEM	IT and Technology Specialists, Operation and Planning Professionals, Consultants and Analysts, Career Switchers.	10th Dec	N250,000	Abuja
3	DOCUMENT MANAGEMENT SYSTEMS	Warehouse Managers and Supervisors, Inventory Managers	05th Sept	N255,000	Lagos
4	VEHICLES MAINTENANCE AND ROUTES MANAGEMENT	Fleet Managers, Logistics Managers, Warehouse Managers, Transportation Planners, and Supply Chain Professionals.	24th Jun	N207,000	Lagos
5	LOGISTICS AND DISTRIBUTION MANAGEMENT	Students, Inventory Control Specialists, and Fleet Managers	17th May	N230,000	Lagos
6	TRANSPORT AND LOGISTICS ESSENTIALS	Operations and Distribution Personnel, Supply Chain Analysts	. 04th July	N198,000	Ibadan
7	ESSENTIALS OF FLEET AND TRANSPORT MANAGEMENT WORKSHOP	Procurement and inventory Managers, Warehouse Managers and Staff, Students and graduates, Consultants and Analysts.	06th May	N162,000	Lagos
8	TRANSPORTATION, LOGISTICS AND THE LAW COURSE	Transportation Managers, Supply Chain Executives, Lawyers and Legal Professionals, and Entrepreneurs in Logistics.	04th Mar	N252,000	Port Harcourt
9	RISK ASSESSMENT FOR PROFESSIONAL DRIVERS	Professionals Drivers, Safety and Compliance Officers, Fleet Management Personnel, and HR Professionals.	13th Aug	N180,000	Ibadan
10	IMPORT MANAGEMENT WORKSHOP	Procurement Managers, Freight Forwarders and Shipping Agents, Government Officials and Policy Makers.	06th Sept	N198,000	Lagos
11	STRATEGIC TRANSPORT MANAGERS COURSE FOR EFFICIENCY	Strategic Transport Managers, Logistics and Supply Chain	26th Mar	N243,000	Abuja



2024 Training Calendar **Healthcare**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	HEALTHCARE LIABILITY MANAGEMENT	Healthcare Administrators and Managers, Healthcare Risk Managers, Compliance Officers, and Insurance Professionals.	11th Apr	N180,000	Ibadan
2	HOSPITAL REVENUE MANAGEMENT	Healthcare Finance Professionals, Revenue Cycle Managers and Specialists, Medical Coders and Billers.	19th Nov	N198,000	Abuja
3	ADVANCED SOCIAL SAFEGUARDS COURSE	Public Health Professionals, and Healthcare Ethicists	30th July	N198,000	Lagos
4	HOSPITAL MANAGEMENT AND HUMAN RESOURCES MANAGEMENT	Clinical Department Head, Healthcare Quality and Compliance Officers, Healthcare Consultants, and Healthcare Managers.	13th May	N225,000	Lagos
5	EXCELLENCE IN MEDICAL STOCK MANAGEMENT	Pharmacy Staff, Medical Equipment Managers, and Students	16th Aug	N270,000	Ibadan
6	HEALTH STATISTICS MANAGEMENT	Health Informatics Professionals, NGOs, and Students	7th May	N180,000	Lagos
7	DOMESTIC VIOLENCE: PSYCHOLOGICAL IMPACT AND TREATMENT FOR VICTIMS	Legal Professionals, Educators, Emergency Responders, Students and Researchers, NGOs, HR Officers, and Public	17th Oct	N243,000	Ibadan
8	TEAM BUILDING AND LEADERSHIP SKILLS FOR HEALTH PRACTITIONERS	Administrative Staff, Mental Health Practitioners, Students, Healthcare Support Staff, and Pharmaceutical Professionals.	12th Apr	N270,000	Port Harcourt
9	LEGAL ISSUES IN HOSPITAL ADMINISTRATION	Healthcare Legal Counsel, Risk Management Professionals, Healthcare Policy Makers, Students and Educators.	13th Jun	N252,000	Abuja
10	DEALING WITH SUICIDE	Mental Health Professionals, Social Workers, Family Members School Personnel, and Crisis Hotline Workers.	8th Jul	N162,000	Ibadan
11	DEALING WITH MENTAL HEALTH	HR and Employee Assistance Program(EAP), and Public	15th Aug	N162,000	Lagos



2024 Training Calendar Oil and Gas



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	FUNDAMENTAL OF OIL AND GAS ACCOUNTING	Mid Management Level Employees, Data Analysis Enthusiast, Sales and Marketing Professionals, Entry Level Professionals.	04th Apr	N180,000	Lagos
2	OIL AND GAS BUSINESS ENVIRONMENT	Entry Level, Mid-Level Managers, Business Development and Strategy Officers, Entrepreneurs and Investors.	7th Feb	N198,000	Abuja
3	MANAGING UPSTREAM OIL AND GAS ASSETS	Petroleum Engineers, Project Managers, Assets Managers.	10th May	N198,000	Lagos
4	SALES, PURCHASING, MARKETING AND DISTRIBUTION OF OIL AND GAS	Sales Professionals, Purchasing, Marketing and Distribution Professionals, Students, and Small Business Owners	05th Apr	N162,000	Lagos
5	HSE IN EXPLORATION AND PRODUCTION	Regulatory and Compliance Officers, Consultants Personnel.	04th Oct	N270,000	Lagos
6	UNDERSTANDING ENERGY CONTRACTS	Business Executives and Managers, Consultants and Advisors.	05th Aug	N180,000	Ibadan
7	NEGOTIATION SKILLS FOR THE OIL AND GAS INDUSTRY	Corporate Negotiation Teams, Project Managers, Supply Chain, and Procurement Professionals, Legal Management.	10th Oct	N243,000	Abuja
8	OIL AND GAS EFFECTIVE MAINTENANCE MANAGEMENT	Maintenance Managers, Operations and Facility Managers Engineers and Technicians, and HSE Professionals.	11th Oct	N270,000	Port Harcourt
9	INTRODUCTION TO PETROLEUM EXPLORATION	Graduates, Petroleum Engineers, Environmental Scientists Finance and Investment Officers, and Government Officials.	22nd Mar	N252,000	Ibadan
10	STOREKEEPING AND WAREHOUSING SKILLS IN THE OIL AND GAS SECTOR	Storekeepers and Warehouse personnel, Compliance and Safety Officers, and Entry Level	05th June	N162,000	Lagos
11	OIL AND GAS FINANCE MANAGEMENT	Finance and Investment Officers, and Government Officials.	06th Aug	N225,000	Lagos



2024 Training Calendar **Banking**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	ELECTRONIC BANKING WORKSHOP	Banking Professionals, Financial Managers, Compliance and Risk Management professionals, and Business Analysts.	29th Mar	N180,000	Lagos
2	PRODUCT DEVELOPMENT IN BANKS	Banking Professionals ,Consultants and Advisors, Investment Wealth Management Professionals, and Government.	7th Feb	N198,000	Abuja
3	DOCUMENT MANAGEMENT SYSTEMS	Banking Operations Professionals, and IT Personnel.	24th Jan	N198,000	Lagos
4	MANAGING FINANCE TO ACHIEVE SUCCESSFUL OPERATIONS	Young Professionals, Entrepreneurs and Small Business Owners, Career Changers, and Student.	05th April	N225,000	Lagos
5	BANKING MANAGEMENT SKILLS	Entry Level, Banking Executives, and Banking Officials.	04th Oct	N270,000	Lagos
6	MICROFINANCE BANK MANAGEMENT	Financial Managers, Risk Managers, Loan Officers, Investors.	11th Nov	N180,000	Ibadan
7	BANKING: LEADERSHIP, TRANSFORMATION AND STRATEGIES FOR GROWTH	Banking Executives, Strategic Planners and Analysts, Fintech Professionals, Investors, and Government Officials.	16th Oct	N243,000	Ibadan
8	OPERATIONAL BANKING, RISK MANAGEMENT AND GOVERNANCE	Banking Professionals, Technology and Fintech Professionals, Investment and Asset Managers, and Entrepreneurs	14th Oct	N270,000	Port Harcourt
9	FIDELITY GUARANTEE ADMINISTRATION	Financial Executives, Risk and Compliance Officers, Insurance Officers and HR Officers, Students and Academics.	12th Aug	N252,000	Lagos
10	SUSTAINABLE BANKING BEST PRACTICES	Banking Professionals, Finance and Investment Professionals Students, CSR Professionals, Entrepreneurs and Startups.	06th June	N162,000	Ibadan
11	LOAN ADMINISTRATION, ACCOUNTING AND DEBT RECOVERY	Finance Managers and Accountants, Debt Recovery Officers	07th June	N162,000	Lagos



2024 Training Calendar **Engineering**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	CORROSION MANAGEMENT COURSE	Engineers and Technicians, Corrosion Engineers, Quality Assurance Officials, Students and Researchers.	11th Jun	N180,000	Lagos
2	RISK BASED MAINTENANCE WORKSHOP	Plant Managers, Maintenance Engineers, Safety and Risk Management Professionals, and Process Engineers	27th Feb	N198,000	Abuja
3	CORROSION AND CONCRETE PROTECTION	Students and Graduates, and Inspection Personnel.	25th Jan	N198,000	Lagos
4	MAINTENANCE MANAGEMENT BEST PRACTICES SYSTEMS, TOOLS AND TECHNIQUES	Maintenance Managers, Reliability Engineers, Plant Engineers,Students, and Consultants in Maintenance Management.	08th April	N225,000	Lagos
5	CONTRACTS AND TENDERS ADMINISTRATION	Entrepreneurs, Construction and Project Managers.	10th Jun	N270,000	Lagos
6	CONSTRUCTION QUALITY CONTROL ON SITE	Quality Control Officers, Civil Engineers and Site Engineers	26th Mar	N180,000	Ibadan
7	MAINTENANCE PLANNING, SCHEDULING AND CONTROL	Reliability Engineers, Asset Managers, Industrial Engineers, Facility Managers, Students, and Operations Managers.	16th Oct	N243,000	Port Harcourt
8	BEST PRACTICES IN BUILDING OPERATIONS MAINTENANCE AND MANAGEMENT	Property Managers, Maintenance Engineers, Architects, Real Estate Developers, Students, Building Owners and Investors.	24th Oct	N270,000	Ibadan
9	WRITING AN EFFECTIVE MAINTENANCE PROCEDURE	Facility Managers, Operations Managers, Students, Quality Assurance Officers, and Maintenance Supervisors.	2nd July	N252,000	Ibadan
10	SAFETY PRACTICES FOR PUBLIC BUILDINGS	Architect, Safety and Compliance Officers, Civil Engineers, and Insurance and Risk Management Professionals.	09th Apr	N162,000	Lagos



2024 Training Calendar **Stock Bokerage**



S/N	TITLE	TARGET AUDIENCE	DATE	PRICE	PLACE
1	MODERN PORTFOLIO VALUATION METHODS	Financial Consultants, Regulatory Professionals, Individual Investors, Corporate Treasurers, Anyone else interested.	03rd May	N190,000	Abuja
2	BOND ANALYSIS, TRADING AND VALUATION	Financial Analysts, Finance students, Risk Management Professionals, Individual Investors, anyone else interested.	08th Aug	N180,000	Abuja
3	MECHANISM OF FIXED INCOME MARKET	Finance, Risk and Investment Professionals.	14th Nov	N250,000	Lagos
4	ESG STANDARDS IN NIGERIA: READINESS RELEVANCE AND ACCEPTANCE. (EXECUTIVE TRAINING PROGRAM)	Legal, Risk, Investment, and Compliance Professiionals, NGOs, Corporate Executives, Sustainability Managers, Government Officials, Educators and Researchers	05th Jul	N400,000	Lagos
5	INVESTMENT ANALYSIS AND VALUATION (EQUITY VALUATION)	Finance, and Investment Professionals, Business Students and Graduates, Regulatory and Compliance Professionals.	09th Sept	N170,000	Lagos
6	PORTFOLIO VALUATION AND PERFORMANCE MEASUREMENTS	Finance, and Investment Professionals, Business Students Risk and Compliance Professionals, Students.	19th Aug	N180,000	Ibadan
7	ALTERNATIVE INVESTMENT ANALYSIS	Finance, and Investment Professionals, Business Students Risk Managers, and Real Estate Professionals.	22nd Nov	N243,000	Port Harcourt
8	SECURITIES, INVESTMENT AND FINANCIAL MARKETS	Finance and Regulatory and Compliance Professionals, Economic Researchers, Business Students and Investors.	14th Jun	N190,000	Abuja
9	PRIVATE EQUITY SCREENING ANALYSIS	Finance and Investment Professionals, Business Owners Students, Legal Professionals, Consultants and Advisors.	21st May	N252,000	Ibadan
10	OPTIMISATION MODEKS FOR ASSET ALLOCATION	Finance and Regulatory and Compliance Professionals, Risk Managers, and Real Estate Professionals.	23rd May	N162,000	Lagos

